

GOAL SETTING EXERCISE



Characteristic	Defined	Example Goal
Specific	 What exactly do you want to achieve? 	
Measurable	 How will we track progress and measure outcomes? 	
Achievable	You believe you can do it.	
Relevant	 Why do you want to reach this goal? What's the purpose behind the goal? 	
Time-Based	 Timelines cause action. Keep the timeline realistic and flexible. 	

FEEDBACK EXERCISE: SELF-REFLECTION

BIF Model	Your Specific Example
☐ BEHAVIOR Describe the specifics the situation, the behavior, the results.	
☐ IMPACT Describe the impact to the individual, the team, the guest, you as the manager	
☐ FUTURE Describe how to be more effective moving forward Stop, Start, Continue	